

Frequently Asked Questions

Who are Ramco?

Ramco (UK) Limited has been handling surplus equipment since 1997 and is now one of the UK's largest outlets for miscellaneous surplus equipment. We employ 25 full time staff and have an annual turnover in the region of £2.5 million.

Are we credible?

Through a marketing agreement with the UK's Ministry of Defence we collect, store, market and sell a diverse range of products from a variety of Public Sector and Government Departments. The company is used by over 400 Government organisations with key clients being the Ministry of Defence, HM Prison Service, Local and County Councils, all of whom rely upon a quick and efficient service.

What type of equipment do we handle?

Ramco has established itself as a major outlet in supplying quality used equipment and has an extensive customer list, which varies from retail visitors to large public companies. We have previously handled just about everything from trains to timber, generators to gyroscopes.

Are there any costs?

This depends upon the option you choose. When we re-sell on your behalf our incentive is to obtain the best possible price for your saleable assets and only if the equipment is not saleable or deemed hazardous will you encounter any costs. Usually the costs are more than offset by the sales revenue but we will tell you in advance of any disposal costs you are likely to incur.

What is our sales strategy?

After the goods have been collected and processed they are segregated into a method of sale most suitable for the product. This can vary from small items, which are sold through Ramco's own retail outlet or eBay shop, to large pieces of machinery which are handled by a dedicated and focussed sales team who have access to specialist resources and research material. In addition we operate regular tender sales including an online bidding process, which is simple and straightforward to use.

What about legislation?

In today's world of responsibility and duties, Ramco is committed to maintaining the traceability of product and is accountable to the National Audit Office for UK Government assets. Furthermore, the company follows a strict procedure for recycling and waste. When equipment can no longer be used for spare parts it is disposed of in accordance with current EU regulation. Ramco are both ISO 9001 and 14001 accredited.

What are the benefits or alternatives?

Many customers are unaware of the disposal process and often treat equipment as scrap by letting it deteriorate outside or even worse throw it in the skip! This costs you money. If you prefer to see an immediate return for your equipment, Ramco will either offer to purchase it outright or alternatively arrange an on site sale for you – this way the equipment never leaves your property.

Are there any additional services?

No job is too big or too small and Ramco are able to offer a complete disposal solution encompassing removal, dismantling and if necessary complete project management. Where necessary we will provide risk assessments and work closely with on site Health and Safety officers to establish the correct method statement.
